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## **Urban Land Institute selects Christine Iger as expert for national panel**

*Iger's expertise in navigating the entitlement process leads to high-profile speaking invitation at ULI's Fall Meeting*

**NEWPORT BEACH, Calif. (Nov. 07, 2007)** – Christine Iger, president of the government advocacy firm Iger & Associates Government Interface Consultants, was selected as a featured panelist at the national 2007 Urban Land Institute's Fall Meeting. Held Oct. 23 through 26, the conference convened approximately 7,000 of the nation's top real estate development professionals to address today's land use and real estate trends.

Iger was featured as a panelist on the, "Entitlement Advocacy: Getting a 'Yes' Vote from 'Just Say No' Officials," session. In this presentation, Iger shared her expertise of the political process surrounding land development. More than 100 people attended the session and gained knowledge and tactics they can utilize to accelerate the approval process for their development projects.

"Knowing when and how to approach public officials during the entitlement process will ultimately save time and money," Iger said. "Understanding the political process and the technical procedures involved is key."

The convention's keynote speakers included, Queen Noor of Jordan and Kofi Annan. Topics addressed at the meeting included sustainable development, global economic trends in capital markets and investment, workforce housing and public and private partnerships.

Iger has more than 25 years of experience in government relations in both the public and private sectors. Prior to launching Iger & Associates, she served as the director of the California Department of Housing and Community Development and as chief executive officer of the Building Industry Association of Southern California, Orange County Chapter.

Iger currently represents a number of nationally recognized developers and builders before local, state and federal elected and appointed public officials. Her government relations services cover political due diligence, land use entitlement, public policy and regulatory changes and water quality compliance matters.

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## **Iger Speaks at ULI Fall Meeting**

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Iger & Associates Government Interface Consultants provide a wide range of services, including governmental relations and advocacy, business development services, entitlement team services and overall strategic advice. The firm negotiates complex political, legal and regulatory problems into favorable results for its clients. Iger & Associates has offices in Newport Beach, Calif and Rancho Mirage, Calif. Christine Iger can be reached at 949.723.4066 or by visiting [www.igerassociates.com](http://www.igerassociates.com).

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